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Ready for 2018!

Solar-Log™ Selling in 110 Countries at 2017 Year-End

Geislingen/Binsdorf, Germany, 11 January 2018 – For Solar-Log™ globally, 2017 was the year of new product launches, much deserved industry recognition, and fleet size milestones. Solar-Log™ launched new products, was recognized by two of the industry's top research titans, and far surpassed fleet size expectations.

Solar-Log™ is now monitoring 273,098 solar PV plants across 110 countries with a combined output reaching 12 GWp. In 2017, international research firms GTM Research and Navigant Research confirmed Solar-Log's position as a market leader for inverter-independent monitoring systems for residential and commercial solar PV plants. These numbers are particularly remarkable considering that the competition in the pv monitoring sector is very strong.

The 2018 forecast for the global expansion of solar is 108 GWp. China alone will account for half of this growth according to the IHS Markit institute. Solar-Log™ plans on continuing growth globally, including in the key markets in India, China, and the U.S.

Residential Plants with the Solar-Log 50 Gateway

Solare Datensysteme GmbH (SDS) introduced the new Solar-Log 50 Gateway at the end of the year. This residential solution is DIN rail mountable and developed for the price-sensitive small PV plant market segment. The Gateway can be upgraded with an extensive range of licenses. This new product segment will grow in 2018 – it is planned to add additional models for various plant sizes and to upgrade the Solar-Log WEB Enerest™ online portal. In doing so, SDS will increase its market position by offering products that can fulfill the diverse global requirements for PV monitoring and management.

A Look at What Lies Ahead

Regarding the outlook for 2018 and beyond, Dr. Frank Schlichting, CEO of Solare Datensysteme GmbH says, "I firmly believe we have to operate on an even greater international basis and to become active in countries and markets that are currently not in focus. Of course, that will only be possible if we position

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ourselves broadly and are actively involved in the merging of different areas. Building automation and energy management are just two key words that come to play here. We not only have to become more globally active, but also have to provide a wider range of services and to bring our know-how to markets that are at the initial stage of the transition to clean energy."

With a broad perspective, Mr. Schlichting describes his personal recipe for success: "Pay attention to the market and take account of the developments and changes. Only those open to new ideas, and who still persistently believe in their goals, can hold their own in the long term. The past has taught us that there are ups and downs even for the best ideas. It is easier to overcome the latter when you make a sustainable vision the basis of your actions."



Headlines with which SDS made a difference in 2017.

Solare Datensysteme GmbH (SDS)

Solare Datensysteme GmbH (SDS), based in the German city of Geislingen-Binsdorf, is one of the leading companies in the areas of solar monitoring, smart energy, and feed-in management with global service for operators and installers. Since August 2015, SDS is a subsidiary of BKW AG (Bern, Switzerland) – a global company for energy and

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infrastructure with around 6,000 employees.

SDS has developed and distributed their Solar-Log™ product range since 2007, currently installed in 110 countries – monitoring 273,098 plants with a total output of 12.14 GWp. Solar-Log™ is compatible with over 1,700 inverter models from 100 different manufacturers and with more than 100 component manufacturers. SDS solutions make an important contribution to the successful integration of renewable energy into an intelligent power grid and help to make the successful transition to clean energy a reality. www.solar-log.com

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